



## Engagement Manager, Strategy Frankfurt, Germany

Our client is a leading strategy consulting company focussing exclusively on the pharmaceuticals industry. Their consulting practice area enjoys unique competitive advantage in the marketplace and is experiencing continued high double-digit growth. Within the pharma sector, they are recognised as the market-leader, offering unrivalled market insights and leading-edge strategic advice. Due to continued strong growth, they are now seeking to appoint an experienced

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to work on a range of exciting international projects. Working with a small team in Germany, and with colleagues throughout the global network of offices, your role will focus on delivering best-in-class strategy consulting to major pharmaceuticals companies. As senior consultant, you will work with clients on projects focussing on long-term business models, pipeline and portfolio management / development, PMI and sales and marketing strategy. By definition, these projects tend to be international rather than global. You will be a key face to the client and will project manage teams of senior consultants, consultants and analysts to ensure client expectations are exceeded. The company is based in Frankfurt, although we would be willing to consider home-office arrangements for the right candidate. The company has a well-deserved reputation as an employer of choice and can offer a work-life balance that is well above average. As a specialist player, the company also has an established track-record as thought leader and intellectual powerhouse.

**Your profile:** To succeed in this role, you must be an outstanding strategy consultant. By this we mean that you have a track record of delivering and managing strategy projects at the highest level, either as an external consultant or as part of an in-house consulting team. You do not need to be a pharma specialist, indeed exposure to other industries would be an advantage. However, you will need to have worked on pharma projects in the past. You should possess the usual skill-set of a top-level strategic consultant: outstanding analytical skills, creativity, a questioning mind, excellent customer management skills and a sharp intellect.

**What's different:** The industry specific approach. The work-life balance. The intellectual calibre of your colleagues. The realistic opportunity to make partner-level.

If you believe you have the skills and desire to succeed in this role, please forward your CV in confidence to Paul Sampson ( [paul.sampson@sampson-services.com](mailto:paul.sampson@sampson-services.com) ).