



## **Managing Director**

**Russia - Moscow**

Our client is a leading international financial services organisation, with more than 20,000 staff worldwide. With exciting growth plans and an outstanding reputation in the market, they are now seeking to appoint a

### **Managing Director - Russia**

The Managing Director will be based in Moscow and will reporting to the UK-based Regional Manager. The MD is tasked with establishing and growing the organisation in Russia with an ethos of integrity and transparency. He/she will be responsible for establishing a culture of customer service throughout the organisation and managing the operation so that all KPIs are achieved annually, maximising the sales growth in penetration, volume and profitability.

#### **Essential Skills**

- Previous Executive Management experience in the Automotive Finance/Banking Sector;
- Executive presence;
- Extensive knowledge and experience of retailer-based commercial and retail financing;
- Extensive knowledge and experience of motor vehicle industry including fleet financing;
- High level of product knowledge – Risk Management, F & I, retail finance programs, Retail Leasing programs and Credit Granting programs;
- Proficient in country profitability model, marketing systems and survey analysis;
- Excellent level of business English as well as Russian;
- Degree level intellectual capability.

If you believe you have the skills and desire to succeed in this role, please send your CV in confidence to Paul Sampson: [paul.sampson@sampson-services.com](mailto:paul.sampson@sampson-services.com)

#### **Sampson Services GmbH**

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